

101 Toughest Interview Questions

101 Toughest Interview Questions: And Answers That Win the Job!

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1. Talk about yourself.
2. What was your last salary
3. Have you ever laid off or fired a person?
4. How do you react when you realize you have made a mistake?
5. Are you willing to lower your salary expectations?
6. Should I make you a firm job offer?
7. Why are you looking for a job?
8. How long will you stay with us?
9. Why have you been unemployed for so long?
10. How would you describe your last boss?
11. Please discuss a decision you made that was questioned.
12. How do you think your subordinates perceive you?
13. What did you like most and least about your last job?
14. Which do you prefer: numbers or words?
15. How many people did you supervise at any given time?
16. What financial responsibilities have you had?
17. How did you justify your salary in your last job?
18. What makes you unique?
19. What are the things that bore you the most?
20. Are you sure you have the qualifications for this job?
21. Have you heard any criticism of our organization?
22. How do you respond when your ideas are rejected?
23. Have you ever worked with a difficult person?
24. Have you had financial difficulties in the past?
25. What is your opinion on the importance of academic degrees?
26. What are your outside interests? How do you spend your free time?
27. What makes you angry?
28. Would you like to sit in my chair one day?
29. Silence.
30. What interests you most about this job?
31. Do you have a preference for salary based on seniority or merit?
32. Where do you see yourself on a long-term basis?
33. What problems do you have?
34. Can you discuss a time you had a disagreement with your last boss?
35. What has been the most difficult decision you have had to make in the last 12 months?
36. Which of your achievements gave you the greatest satisfaction?
37. How do you react when you are asked to radically change your methodology?
38. Do you have regrets?
39. Do you think you are under-qualified for this job?
40. I now have three candidates (including you). What criteria should I use to select the one to fill the job?
41. Don't you trust us?
42. Why should I hire you instead of another candidate?
43. What are the two things you most want to improve in the next several years?
44. Have you had any other firm job offers?
45. Are you a leader?
46. What do you like to read?
47. At your age, why don't you earn a higher salary?
48. Would you be willing to undergo psychological testing?
49. Are you creative?

50. In your last job did you discover a problem that your predecessors had left untreated?
51. How do you operate under stress?
52. What type of job is best suited to you, staff or management?
53. How did you overcome the negative impact of losing a job?
54. What is the most difficult task for the person who holds the responsibility?
55. If you were me, what would you expect from the candidates?
56. The interview is over. Do you have any questions to ask me?
57. What do you see as the major trend in our field?
58. Why do you think you have the potential for this job?
59. Do you think you are overqualified for this job?
60. How much time will you need before you are fully operational?
61. What is your work style?
62. Why are you looking for this type of job?
63. Why do you want to work for us?
64. How do you define the position for which you are applying?
65. What attracts you most about this job?
66. What are your weak points and your limitations?
67. What are your future ambitions?
68. What are you worth?
69. What do you know about us?
70. How do you improve yourself professionally?
71. What salary would you propose for this job, if you were me?
72. What can you offer us?
73. What have you achieved up to this point in your life?
74. What salary range is acceptable for you?
75. Why did you quit your last job?
76. Why were you fired from your last job?
77. What do you desire most in your next job?
78. Who are you?
79. If you were conducting this interview, what would you do differently?
80. How do you rate my style of conducting this interview?
81. What is your biggest failure?
82. Of the job offers you have received (including ours), how will you decide which you will accept?
83. Could you describe your worst day and how you dealt with it?
84. Do you have a nickname?
85. If I were to make you a firm job offer, what would your answer be?
86. How would you describe your ideal working conditions?
87. So?
88. Are you honest?
89. Are you looking for a limited or unlimited time contract?
90. What do you expect from us?
91. What type of decision do you least like to make?
92. With what type of people do you have the most difficulty dealing?
93. Are your past actions consistent with your values?
94. Would you be willing to accept a salary cut of 50 percent for a training period of six months?
95. What made you decide to write us?
96. What are your strengths and weaknesses?
97. Have you approached other organizations?
98. How would you rate your last employer?
99. How would you respond if I told you that your performance has not been very good?
100. What is the status of your job hunt?
101. How would you characterize your relationships with your colleagues?